



Products & Services to Help Grow Your Business 2020

PROUD MEMBERS OF THE FLORIDA AGENCY NETWORK INCLUDE:



About Our Company

Who We Are

Gator Title is a member of The Florida Agency Network (FAN), Florida's leader in title insurance! Through our relationship with FAN, we leverage a network of statewide offices enabling us to provide convenient locations for your clients and deliver a boutique closing experience with a dedicated settlement team.

What We Offer

- Multiple state-wide locations & mobile closing services
- In-house title plant, municipal lien search and permits division dedicated to our clients' transactions
- Multiple underwrites giving the ability to close tough deals
- On-call attorney; You get our legal expert's cell phone with 24/7 access
- Cutting edge technology to keep your transactions safe featuring:
 - Portal communication
 - In-house IT to monitor network security
 - Safe delivery and acceptance of wire instruction and closing information
- Helpful resources for your business:
 - Title Calculator App for quick net sheets
 - Social media training videos for your clients
 - Training Available both virtually and in-person
 - EMD Delivery Options for your clients
 - Alanna.ai – Virtual Closing Assistant (text communication feature)

Locations

Affinity Title Services

1725 Highway 60 E.
Valrico, FL 33594
P: 813.514.4650

Cottrell Title & Escrow

5147 Castello Dr.
Naples, FL 34103
P: 239.449.4888

Gator Title

4041 NW 37th Place, STE C
Gainesville, FL 32606
P: 352.509.9298

Hillsborough Title

350 E. Bloomingdale Ave.
Brandon, FL 33511
P: 813.655.4000

Hillsborough Title

1605 S. Alexander St., #102
Plant City, FL 33563
P: 813.754.4440

Hillsborough Title

833 Cypress Village BLVD
Sun City Center, FL 33573
P: 813.634.8866

Hillsborough Title (Satellite)

18302 Highwoods Preserve
Pkwy., Tampa, FL, 33647
P: 813.343.4198

Hillsborough Title

2306 Ashley Oaks Cir., #102
Tampa, FL 33544
P: 813.750.1001

Hillsborough Title

3410 Henderson BLVD, #100
Tampa, FL 33609
P: 813.287.2130

Hillsborough Title

5320 Primrose Lake Circle,
STE A, Tampa, FL 33647
P: 813.750.1004

Hillsborough Title (Satellite)

2350 E. SR 60
Valrico, FL, 33594
P: 813.655-4000

Paramount Title

6544 US Hwy. 41 N., #101
Apollo Beach, FL 33572
P: 813.708.0369

Paramount Title (Satellite)

1626 Ringling Blvd.
Sarasota, FL, 34236
P: 813.708.0639

Paramount Title

10525 Hearth Rd.
Spring Hill, FL 34608
P: 352.432.7009

Paramount Title (Satellite)

701 Del Webb Blvd W.
Sun City Center, FL, 33573
P: 813.708-0369

Paramount Title

12000 N. Dale Mabry Hwy.
Ste. 140
Tampa, FL 33618
P: 813.962.0548

Paramount Title

331 W. Central Ave., Ste 214
Winter Haven, FL, 33880
P: 863.875.5720

SETCO Services

4100 S. Ferdon BLVD, Ste. B-4
Crestview, FL 32536
P: 850-650-6161

SETCO Services

12815 Emerald Coast Pkwy
Ste. 124, Destin, FL 32550
P: 850-650-6161

SETCO Services

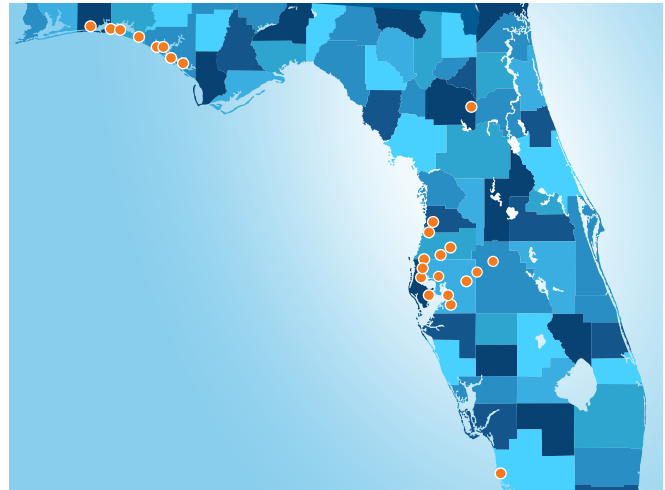
228 A Brooks Street SE
Fort Walton Beach, FL 32548
P: 850-650-6161

SETCO Services

4507 Woodbine Road
Pace, FL 32571
P: 850-650-6161

SETCO Services

401 East 23rd Street
Panama City, FL 32405
P: 850-650-6161



SETCO Services

7714 Front Beach Road
Panama City Beach, FL 32407
P: 850-233-5466

SETCO Services

700 S. Palafox St, Ste 205-B
Pensacola, FL 32502
P: 850-650-6161

SETCO Services

2930 W. County Hwy. 30-A
Suite 101
Santa Rosa Beach, FL 32459
P: 850-650-6161

Smart Title

222 E. Pine St.
Lakeland, FL 33801
P: 863.937.9126

Smart Title

135 Ave. E. SW
Winter Haven, FL 33880
P: 863.280.7444

Strategic Title

6320 S. Dale Mabry Hwy.
Tampa, FL 33611
P: 813.750.1676

Tampa Bay Title (Satellite)

5666 Seminole Blvd.
Seminole FL 33772
P: 727.894.0000

Tampa Bay Title

3637 4th Street N.
St. Petersburg, FL, 33704
P: 727.894.0000

Tampa Bay Title (Satellite)

360 Central Ave Suite #600,
St. Petersburg FL 33701
P: 727.894.0000

Total Title Solutions

2911 SR 590
Clearwater, FL 33759
P: 727.796.7600

Total Title Solutions

1031 US Hwy. 19 N.
Holiday, FL 34691
P: 727.937.9090

Total Title Solutions

8630 Government Dr., #101
New Port Richey, FL 34654
P: 727.849.6100

Total Title Solutions

4320 Lake In The Woods Dr.
Spring Hill, FL 34607
P: 352.600.9211

FOR OUR BRANDS AND LOCATIONS, PLEASE VISIT

www.flagency.net/locations

POWERED BY
FAN FLORIDA AGENCY
NETWORK

www.FLAgency.net

Meet the Team



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j.holloway@flagency.net



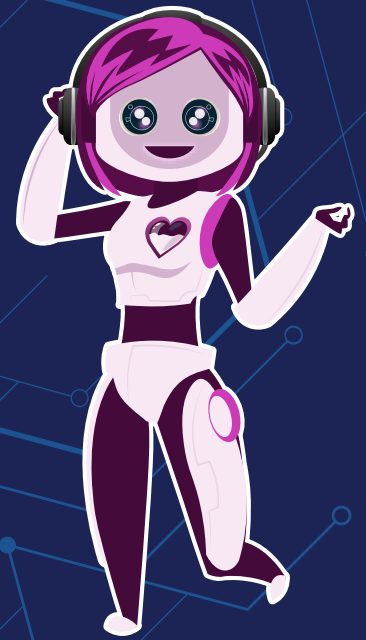
Chris LaChance
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727.773.5066
chris.lachance@flagency.net



Andrea Somers
Compliance Officer
727.410.7005
andrea.somers@flagency.net

MEET ALANNA

Your Virtual Closing Assistant that is smart, resourceful, and always eager to help – 24/7.



What are the benefits of using Alanna?

- Always available. Provides quick answers to file based questions 24 hours a day, 7 days a week, 365 days a year.
- Alanna gives dedicated fast responses to common questions.

How can I chat with Alanna about my closing?

- Ask questions via Text or Web Chat on our website.

How does Alanna know it's me?

- Alanna knows by the cell phone number and/or your email address that is tied to your closing transaction.

What are some questions I can ask?

- What's the status of my file?
- Show me my open files?
- Where is my closing?
- When is my closing?
- Where are you located?

Alanna, when is my closing?

Your closing is at 8:00AM on June 28, 2020 at Gator Title.

Anything else?

That's all, thank you!

You're welcome! I'm always here to help.

Start chatting via text at **813-710-4126**
or go to **www.gatortitlellc.com** and use the chat feature.

Getting Started

FOLLOW THESE EASY STEPS TO BE SURE YOU'RE GETTING THE MOST OUT OF REAL ESTATE'S #1 CLOSING COST APP.



Download

the app by going to www.FANAgentapp.com. Scroll down and download the app from your preferred app store.



Signup

using your basic information. It's quick and simple.



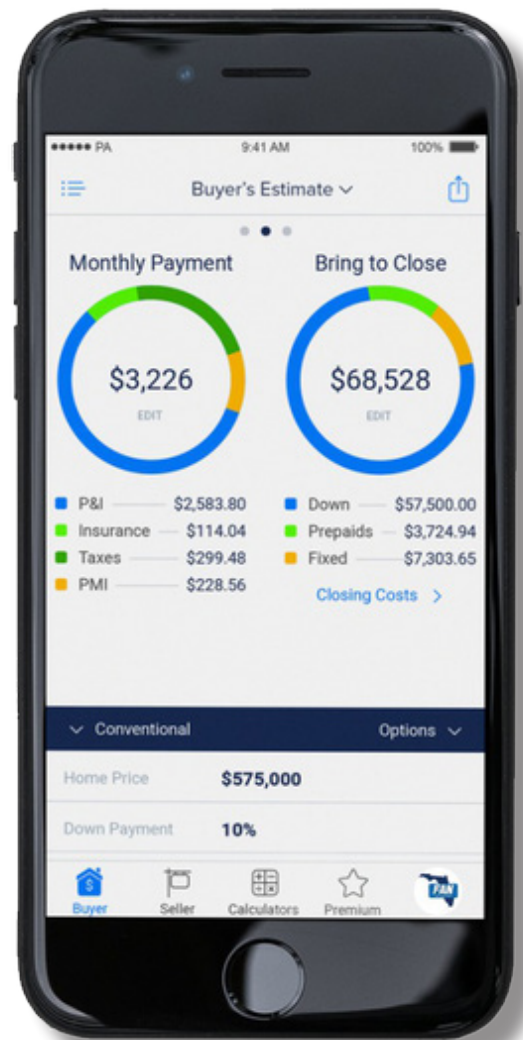
Customize

your profile by adding your photo and logo, personalizing your emails and printouts, editing closing costs, and much more.



Watch

our step-by-step videos by clicking the play button from any screen or select tutorials on the Home screen.



Education and Training

Florida Agency Network takes great pride in providing opportunities for agents to continue their education. We offer classes to help you and your team excel in the industry.

From overviews of sales contracts to updates on the trends and news within the market, we have you and your team covered. If there is a topic you'd like to discuss, feel free to reach out to us. We are open to suggestions and want to provide agents with useful information and resources.



Topics

Title Knowledge/New Agent Class Offerings

- CFPB Realtor Update
- Closing & Title 101 (Contract to Close/Steps to a Smooth Closing)
- Coffee with Council/Lunch with Legal
- Navigating the Contract
- FR/BAR as is Contract Class
- Survey 101
- Tech Crunch – Learning the Title Investigation
- Title Commitment & Municipal Lien Connection
- Title Talk with Your Rep
- FAN Closing Manager – How to...
- FIRPTA for Realtors
- Understanding the Closing Disclosure & Title Commitment

Branding Yourself

- How to Brand Yourself
- Taking Care of Customers for Life – Growing Your Business
- Traditional to Gen Y – Generational Sales

Protecting Your Client

- Cyber Fraud: Detection & Prevention
- Recognizing Title Flags on Your Listing Appointment

What TOMORROW Could Look Like

- Cryptocurrency & the Future of Real Estate
- eClosing/RON: The Evolution of the Closing, and What's to Come in the Future!

FREC Approved Courses

- 1031 Exchange & Maximizing Your Profits (3-Hour FREC Course)
- Aging in Florida: Elder Abuse & Probate (2-Hour FREC Course)
- Fraud, Forgery and Fundamentals (3-Hour FREC Course)
- From Contract to Commission: Primary Course (3-Hour FREC Course)
- From Contract to Commission: Secondary Course (3-Hour FREC Course)
- Preparing and Conducting a Real Estate Transaction (3-Hour FREC Course)
- Title Insurance: Why You Need It! (2-Hour FREC Course)
- The Closing Transaction – What Every Real Estate Agent Should Know (3-Hour FREC Course)

10-Minute Presentations

- Wire Fraud in Real Estate
- What You Should Know About Title Insurance
- Securing Mobile Devices and Tablets
- Preventing Forgery
- NPI, What Is It and How to Protect It
- Ways to Practice Good Cyber Hygiene
- 10 Tips for a Smooth Closing
- Top 25 Tips for Realtors After the Contract Is Signed

TouchPoint Information

Communication is KEY, and our commitment is to provide you and your client with constant updates on your file. Below is a sample of what the email will look like.

BUYER'S SIDE



ESCROW DEPOSIT RECEIVED



Escrow Deposit Received

Your client's escrow deposit has been received and posted.

Next Step: Please submit any required infosheets. You can find these on our closing portal.



Title Clear

Title work is complete and all requirements have been cleared in preparation for closing. As we near closing, please familiarize yourself with our *Protecting Your Wired Funds Disclosure* so you are aware of risks and what to look out for.

If you or your client want additional info, you can find it here:

<https://inquirebeforeyouwire.com>

If you have questions about this, call us. We are here to help.



Buyer Closing Scheduled

Closing has been confirmed with the buyer. Please be sure to remind them about the importance of following protocol when initiating any funds transfers and that they can download them in advance via our *FAN Closing Manager* portal if they haven't done so already.



Closing Statement Approved

The closing statement is finalized and approved by the lender.



Disbursements Approved

At this stage, all funds will be released.

SELLER'S SIDE



ESCROW DEPOSIT RECEIVED



Escrow Deposit Received

The buyer's earnest money has been deposited to our escrow account.

Next Step: Please submit your infosheet at your earliest convenience. You should receive a portal registration email from FANClosing@flagency.net. If you have already registered, simply log into *FAN Closing Manager* to access your infosheet.



Title Clear

Title is clear and ready for closing.



Closing Scheduled Seller

We have confirmed a closing date for the seller's side of this transaction.



Send ALTA Seller Side

The seller settlement statement is complete and is being delivered. Please review it and let us know if you have any questions.



Disbursement is Complete

This is to let you know we have officially closed the sale of the property and that funds for closing have been disbursed.

Introducing the **DIGITAL WAVE** of **EARNEST MONEY DEPOSITS (EMD)**—



We are pleased to introduce the newest option for earnest money - electronic delivery! This new feature allows for a fully digital transfer of funds and will save you – and your clients – time.

Electronic Delivery Makes Monetary Transfers Simple & Secure

	Electronic Delivery	Wires	Checks
Request/Pay from Anywhere	✓	-	-
Protects Sensitive Information	✓	-	-
Automated Receipts	✓	-	-
Funds Verified	✓	✓	-
Payment Tracking	✓	-	-

Benefits to Using Our Fully Digital Transfer of Funds



NO more racing to the title office to deposit your funds in 72 hours



NO more waiting on wiring instructions



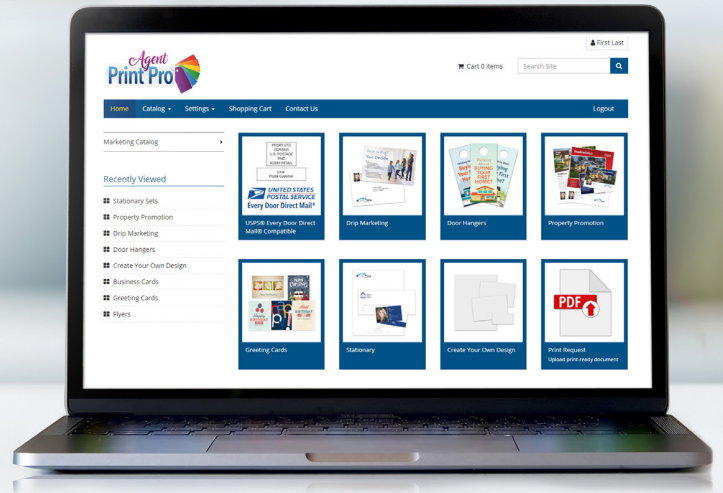
NO more trips to the bank

For additional information on how to deliver your EMD electronically, please visit our website and look under the Resource tab.



Brought to you by

Florida Agency Network



We are proud to announce the launch of Agent Print Pro, an online marketing and print solution for real estate professionals.

This invitation-only platform provides real estate professionals access to hundreds of beautifully designed, customizable marketing templates with top-quality print production and an easy-to-use interface.

Competitive Print Pricing

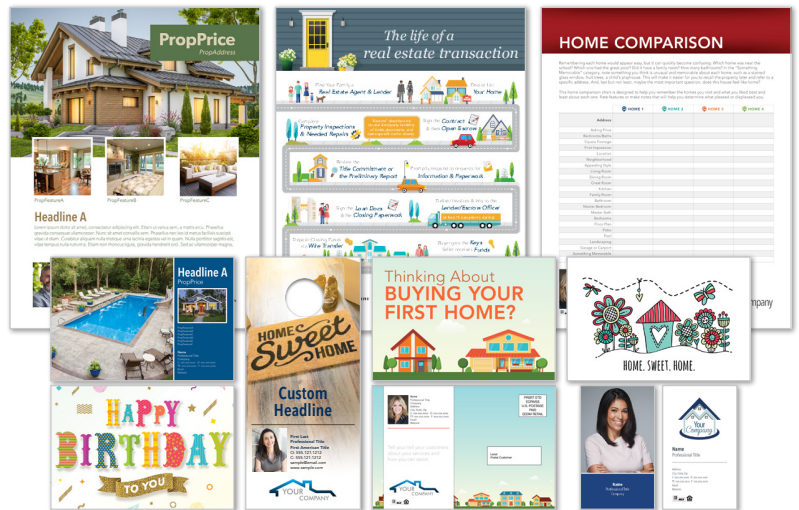
- » Postcards as low as 10¢ each
- » Flyers as low as 14¢ each
- » Door Hangers as low as 25¢

Flexible Options

- » USPS® Every Door Direct Mail® Compatible
- » Personalized branding and messaging
- » Download high-resolution documents

Variety of Formats

- » Flyers
- » Postcards
- » Greeting Cards
- » Stationery
- » Yard Signs
- » Posters
- » Post-It™ Notes
- » Brochures
- » Interactive Designer
- » Calendars
- » And more!



This powerful service is our way of helping you differentiate yourself from the competition in a cost-effective, professional manner while strengthening relationships.

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AMD: 06/2019

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Top-quality marketing material and print services at your fingertips.

Flyers

As low as 10¢

Available Stock

- Matte Standard Flyer Paper
- Glossy Mid-Weight Flyer Paper
- Glossy Mid-Weight Cover Paper

Minimum order: 25

Postcards

4" x 6" – As low as 10¢

5" x 7" – As low as 14¢

6" x 9" – As low as 15¢

Glossy Mid-Weight Cover Stock

Minimum order: 25

Door Hangers

As low as 25¢

3.5" x 8"

Glossy Mid-Weight Cover Stock

Die cut hole

Minimum order: 50

Brochures

Tri-fold – As low as 26¢

Half-fold – As low as 29¢

Available Stock

- Glossy Standard Flyer Paper
- Glossy Mid-Weight Cover Stock

Minimum order: 50

Calendars

Desktop – As low as 96¢

Wall – As low as \$1.40

Spiralbound Standard Weight Stock

Minimum order: 25

Greeting Cards

Flat – As low as 19¢

Folded – As low as 24¢

5" x 7"

Glossy Mid-Weight Cover Stock

Available with/without envelopes

Minimum order: 25

Business Cards

As low as \$16.20 (250 ct)

2" x 3.5"

Available Stock

- Standard Weight Card Stock
- Heavyweight Card Stock

Minimum order: 250

Letterhead

As low as 13¢

8.5" x 11"

Standard Weight Text Paper

Minimum order: 50

Envelopes

As low as \$45.35 (250 ct)

#10 Business Envelope

Available with or without window
White Wove Stock

Minimum order: 250

Posters

As low as 13¢

11" x 17"

Available Stock

- Glossy Standard Flyer Paper
- Glossy Mid-Weight Cover Stock

Minimum order: 25

Post-It™ Sticky Notes

2" x 3.5" – As low as \$2.80

4" x 6" – As low as \$4.90

50 sheets per notepad

Full color on white

Minimum order: 6

Signage

10" x 24" – As low as \$17.88

12" x 18" – As low as \$19.49

18" x 24" – As low as \$29.14

24" x 36" – As low as \$43.34

Corrugated plastic 4mm signs

H-Stakes included

Double-sided, full color on white

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AMD: 06/2019

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Florida Agency Network

OUR HISTORY

QUICK FACTS



Heritage traced to 1984



Headquartered in Plant City, FL, USA



Residential and Commercial Services



Products and services offered throughout Florida



30+ offices



180+ team members



1984

Hillsborough Title founded in Plant City



2007

Second Hillsborough Title office opened in Brandon, FL



2009

IT Company started



2010

Tampa Bay Title started



2011

HTN/NTS companies started



2014

Acquired Paramount Title



2014

Acquired Cornerstone Title and Homeplus Title



2017

Affinity Title started



2017

Gator Title started



2017

Smart Title started



2017

Strategic Title started



2018

Closed first eClosing utilizing RON in Florida



2019

Acquired Total Title Solutions



2020

FAN is one of the largest independently owned title providers in the USA

FOR OUR BRANDS AND LOCATIONS, PLEASE VISIT:

www.FLAgency.net



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